

Non-BIP registered subcontractor that plans to spend \$25,000 on local labour.

In this example, Best Northern Contracting Ltd. is BIP registered but is not 'Local'. They plan to spend \$250,000 on local labour, and \$9,800,000 using their own labour from the community where they are located.

**Substantiation of BIP Adjustment
Appendix – IS4- B
NWT and Local Content Form**

Bidder/Proponent: Best Northern Contracting Ltd.		Ref. Number: 1111			
LEGAL BUSINESS NAME (or as listed on the GNWT BIP Registry)	CONTENT TYPE	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	SUB-TOTALS
SERVICES:					
Bidders Own Workforces	Labour	250,000.00	9,800,000.00		10,050,000.00
	Other Costs		1,250,000.00		1,250,000.00
Subcontractors / Services: Legal Business Name (or as listed on the GNWT BIP Registry)					
John's Mechanical Contracting (BIP Company - NWT)	Labour	5,000.00	1,110,000.00		1,115,000.00
	Other Costs		4,000.00		4,000.00
Dan's Drywall (non-BIP Company)	Labour	5,000.00	10,000.00		15,000.00
	Other Costs			2,000.00	2,000.00
Stan's Steel (non-BIP Company)	Labour	25,000.00		97,000.00	122,000.00
	Other Costs			1,500.00	1,500.00
Nice Flooring Inc. (BIP Company - NWT)	Labour	25,000.00	56,000.00		81,000.00
	Other Costs		500.00		500.00
E.Z. Electrical (BIP Company - Local)	Labour	97,000.00			97,000.00
	Other Costs	795.00			795.00
Comfort Airways Ltd. (BIP Company - NWT)	Labour				0.00
	Other Costs		25,000.00		25,000.00
The Local Hotel Company (BIP Company - Local)	Labour				0.00
	Other Costs	50,000.00			50,000.00
TJ's Trucking (BIP Company - Local)	Labour	9,500.00			9,500.00
	Other Costs	1,000.00			1,000.00
	Labour				0.00
	Other Costs				0.00
	Labour				0.00
	Other Costs				0.00
	Labour				0.00
	Other Costs				0.00

Goods have been broken out separately from the services

BIP registered company that is not local and plans to spend \$25,000 on local labour

Bidder/Proponent: Best Northern Contracting Ltd.		Ref Number: 1111			
LEGAL BUSINESS NAME (or as listed on the GNWT BIP Registry)	Comodity TYPE	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	SUB-TOTALS
GOODS					
Tom's Building Supplies (BIP Company - Local)	Building Materials	99,000.00			99,000.00
Jim's Concrete (BIP Company - NWT)	Building Materials		27,000.00		27,000.00
Nice Flooring Inc. (BIP Company - NWT)	Floor Covering		78,100.00		78,100.00
Doris Blinds Ltd. (BIP Company - Local)	Window Covering	55,500.00			55,500.00
Coarse Sand and Gravel (BIP Company - NWT)	Gravel		79,780.00		79,780.00
John's Mechanical Contracting (BIP Company - NWT)	Industrial Equipment		708,000.00		708,000.00
Sunshine Communications (non-BIP Company)	Communica-tion			18,500.00	18,500.00
Best Northern Contracting Ltd. (BIP Company - NWT)	Building Materials		275,000.00		275,000.00
Stan's Steel (non-BIP Company)	Building Materials			45,500.00	45,500.00
E.Z. Electrical (BIP Company - Local)	Electrical Supplies	64,000.00			64,000.00
					0.00
Subtotals:		686,795.00	13,423,380.00	164,500.00	
TOTAL:		Best Northern Contracting Ltd.			14,275,786.00
Total must equal the total price bid/proposed.					

Goods that would be supplied by Best Northern Contracting Ltd. (the bidder/proponent) are separated from the 'Bidders Own Workforces' fields.

Commodity identified for each 'goods' supplier/subcontractor. This is necessary to ensure the subcontractor is registered under the BIP for the commodity/goods that would be purchased.

Bidder/Proponent: Best Northern Contracting Ltd.				Ref: 1111	
BIP BID EVALUATION ADJUSTMENT SUMMARY					
	CATEGORY	LOCAL CONTENT	NWT CONTENT	Non-BIP CONTENT	TOTALS
	LABOUR	416,500.00	10,976,000.00	97,000.00	11,489,500.00
	SERVICES	51,795.00	1,279,500.00	3,500.00	1,334,795.00
	GOODS	218,500.00	1,167,880.00	64,000.00	1,450,380.00
Total Amount Bid/Proposal Price		686,795.00	13,423,380.00	164,500.00	14,274,675.00
BIP Adjustment - NWT Content to \$1 million	15.00%	103,019.25	46,980.75		150,000.00
BIP Adjustment - LOCAL Content to \$1 million	5.00%	34,339.75			34,339.75
Subtotal BIP Adjustment - Content to \$1 million		137,359.00	46,980.75		184,339.75
BIP Adjustment - NWT Content over \$1 million	1.50%	0.00	196,652.63		196,652.63
BIP Adjustment - LOCAL Content over \$1 million	0.50%	0.00			0.00
Subtotal BIP Adjustment - Content over \$1 million		0.00	196,652.63		196,652.63
Total BIP Adjustment Claimed				380,992.38	
Maximum BIP Adjustment Allowable				500,000.00	
BIP Adjustment Allowed				380,992.38	
Price Bid/Proposed				14,274,675.00	
BIP Adjustment				-380,992.38	
BIP Adjusted Price				13,893,682.63	

The 'BIP Adjusted Price' is used for evaluation purposes once the information has been reviewed, and verified.